

GI JOBS®

YOUR GUIDE TO CIVILIAN SUCCESS®



**2013 LIST
RELEASED!**

Become a vetpreneur

**JOB INTERVIEW:
10 POWER
QUESTIONS YOU
MUST ASK**

Jason Bourgeois
Franchisee
Signal 88 Security
Marine & Air Force
veteran

Battlefield to Boss

OIF/OEF veteran owns his own security company.
How you can too.

7

**EMPLOYER
TURN-OFFS**

**AT EASE!
JOBS IN
HOSPITALITY**

JUNE 2013



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COMPUTER PRODUCTS AND SERVICES

TeamLogic IT

DECORATING & HOME DESIGNGet A Grip Franchising LLC
Simple Floors**EDUCATION-RELATED**Kindermusik International
Tutor Doctor
Winfree Business Growth Advisors**FAST FOOD RESTAURANTS**Cousins Subs
Dickey's Barbecue Pit Restaurants, Inc.
Godfather's Pizza, Inc.
Hungry Howie's Pizza
Little Caesar Enterprises, Inc.
Maid-Rite Corporation**FROZEN DESSERTS**

Mochiberry Frozen Yogurt

HEALTH & FITNESSAnytime Fitness
CKO Kickboxing
Diversified Health and Fitness
Fitgolf Enterprises, d/b/a Body Balance For Performance
Massage Envy
Planet Beach Franchising Corporation
Relax The Back
Retrofitness, LLC**MAINTENANCE SERVICES**911 Restoration Franchise Inc.
Aire Serv, LLCAmeriSpec Inspection Services
Anago Cleaning Systems
Araya Clean
College Hunks Hauling Junk
Coverall Health-Based Cleaning System
Furniture Medic, Inc.
Grout Doctor Global Franchise Corp.
JAN-PRO Franchising International Inc.
Jantize America
Jet-Black International, Inc.
Lawn Doctor, Inc.
Merry Maids
Pestmaster Franchise Network
Renue Systems
ServiceMaster Clean
Sparkle Wash - Professional Pressure Washing
Spring-Green Lawn Care Corp.
The Grounds Guys, LLC
The Grout Medic
Weed Man
Window Gang**PARTY-RELATED GOODS/SERVICES**

Elizaj

PERSONNEL SERVICESAssisting Hands Home Care
Jomsom Staffing Services
Spherion Corp.**PET-RELATED PRODUCTS/SERVICES**G'day! Pet Care
PawSpa Resort
Snaggle Foot Dog Walks & Pet Care
The Pooch Mobile USA
Whiskers and Paws Catering**FRANCHISE TIPS****SELECTING A FRANCHISE**

1. Study each franchise's Franchise Disclosure Document, looking at the company's financial health, territory rules, litigation history, licensing agreements, royalty structures, and turnover within a franchise system.
2. Ask questions if a franchisor has significant litigation issues or appears to be on weak financial footing.
3. When talking to current and former franchisee owners, do not look for the answer you want to find. Find out how long it took franchisees to break even.
4. Do not expect to draw a salary during your initial months of franchise ownership. Make sure you have enough capital to fund up to nine months of personal living expenses.
5. If considering investing in a new franchise concept, make sure the concept has organizational and financial staying power.
6. Find franchising-related documents at www.openfran.org.
7. Join Web-based discussion forums such as those at www.franchise.org to learn about the potential advantages and pitfalls of franchise ownership.
8. Go to the Small Business Administration Web site at www.sba.org to learn about programs and services for small business owners and veterans.
9. Use search engines such as <http://blogsearch.google.com/blogsearch> to unearth discussions about franchise ownership. google.com/blogsearch



Franchising – A method of business expansion characterized by a trademark license, payment of fees, and significant assistance and/or control.

Franchisee – The person or company that gets the right from the franchisor to do business under the franchisor's trademark or trade name.

Franchisor – The person or company that grants the franchisee the right to do business under their trademark or trade name.

Franchise agreement – The legal, written contract between the franchisor and franchisee which tells each party what each is supposed to do.

Business format franchise – This type of franchise includes a product, service and trademark, as well as the complete method to conduct the business itself, such as the marketing plan and operations manuals.