

704 OPPORTUNITIES TO BE YOUR OWN BOSS

Entrepreneur's
startups®

3 FAIL-PROOF
3 STEPS
TO LAUNCH
YOUR
COMPANY



THE STARTUP TOOLBOX

Resources to help you launch in no time and for less money

THE POWER OF YES

"A tiny word that can do big things."

—Eric Schmidt, Google

Ahmed Khattak of GSM Nation banked \$85 million in the mobile phone market by following these simple but powerful strategies

FALL 2012
ENTREPRENEUR.COM



FRANCHISES

Solar Universe

Livermore, Calif.
(925) 455-4700
solaruniverse.com
Solar-panel sales & installation
Began: 2008, Franchising: 2008
Units: US: 32, CAN: 0, FOR: 0, CO: 1
Cost: \$101K-306.5K, Rty: 3%
Financing: No
Qualif: \$300K net worth w/\$150K-300K liquid

Storm Guard Restoration

Oakdale, Minn.
(651) 738-1698
stormguardrestoration.com
Roofing, siding, window & gutter restoration services
Began: 2003, Franchising: 2011
Units: US: 1, CAN: 0, FOR: 0, CO: 2
Cost: \$110.6K-254.6K, Rty: 10%
Financing: No

United States Seamless

Fargo, N.D.
(701) 241-8888
usseamless.com
Seamless steel siding, gutters & accessories
Began: 1992, Franchising: 1992
Units: US: 51, CAN: 0, FOR: 0, CO: 0
Cost: \$46.7K-108.7K, Rty: 0
Financing: Yes
Qualif: \$10K-20K liquid

PAINTING

CertaPro Painters

Oaks, Pa.
(800) 462-3782
certapro-franchise.com
Residential & commercial painting
Began: 1992, Franchising: 1992
Units: US: 394, CAN: 25, FOR: 0, CO: 0
Cost: \$129K-158K, Rty: 5%
Financing: Yes
Qualif: \$200K net worth w/\$75K liquid

1-888-Wow-1Day! Painting

Vancouver, British Columbia
(604) 909-3250
1888wow1day.com
One-day residential & commercial painting
Began: 2010, Franchising: 2010
Units: US: 5, CAN: 7, FOR: 0, CO: 0
Cost: \$94.2K-131K, Rty: 6%
Financing: No

Surface Refinishing & Restoration

Get A Grip Franchising

Albuquerque, N.M.
(800) 290-6004
getagrip.com
Countertop, bathtub & tile resurfacing
Began: 1999, Franchising: 2007
Units: US: 16, CAN: 0, FOR: 0, CO: 1
Cost: \$43.6K-92.7K, Rty: 0
Financing: Yes
Qualif: \$100K net worth w/ \$50K liquid

Granite Transformations

Miramar, Fla.
(954) 435-5538
granitetransformations.com
Granite resurfacing & cabinet refacing
Began: 1995, Franchising: 1997
Units: US: 76, CAN: 9, FOR: 75, CO: 0
Cost: \$131.5K-346K, Rty: 2%
Financing: Yes
Qualif: \$107K liquid

Miracle Method Surface Refinishing

Colorado Springs, Colo.
(800) 444-8827
miraclemethod.com
Kitchen & bathroom refinishing
Began: 1977, Franchising: 1980
Units: US: 125, CAN: 0, FOR: 0, CO: 1
Cost: \$85K-125K, Rty: 5.5%
Financing: Yes
Qualif: \$150K net worth w/\$85K-123K liquid

Mr. Sandless

Aston, Pa.
(610) 364-2080
mrsandless.com
Sandless wood-floor refinishing
Began: 2004, Franchising: 2005
Units: US: 215, CAN: 35, FOR: 13, CO: 9
Cost: \$12.4K-62.6K, Rty: 5%
Financing: Yes
Qualif: \$20K net worth w/\$10K liquid

N-Hance

Logan, Utah
(866) 642-6231
nhance.com
Wood-floor & cabinet-renewal systems
Began: 2001, Franchising: 2003
Units: US: 190, CAN: 14, FOR: 0, CO: 0
Cost: \$35.6K-118.5K, Rty: \$220-660/mo.
Financing: Yes
Qualif: \$15K net worth w/\$15K liquid

SandFree

Ardmore, Pa.
(888) 202-3794
sandfree.com
Wood-floor refinishing
Began: 2001, Franchising: 2002
Units: US: 11, CAN: 2, FOR: 0, CO: 2
Cost: \$29.1K-53.2K, Rty: 5%
Financing: Yes

Surface Specialists Systems

Matthews, N.C.
(866) 239-8707
surfacespecialists.com
Bathtub repair & refinishing, bathtub liners, bath remodeling
Began: 1981, Franchising: 1982
Units: US: 43, CAN: 0, FOR: 1, CO: 0
Cost: \$46K-77K, Rty: 5%
Financing: Yes
Qualif: \$75K net worth w/\$25K liquid

MISCELLANEOUS HOME IMPROVEMENT

Closet & Storage Concepts

Voorhees, N.J.
(856) 627-5700
closetandstorageconcepts.com
Residential/commercial closet & storage systems
Began: 1987, Franchising: 2000
Units: US: 7, CAN: 1, FOR: 0, CO: 3
Cost: \$22.2K-192.2K, Rty: 5%
Financing: Yes
Qualif: \$100K net worth w/\$50K liquid

Decor&You

Southbury, Conn.
(203) 405-2131
decorandyou.com
Decorating services & products
Began: 1994, Franchising: 1998
Units: US: 60, CAN: 0, FOR: 0, CO: 0
Cost: \$54.8K-62.9K, Rty: 10%
Financing: Yes
Qualif: \$100K net worth w/\$30K liquid

The Decor Group

Lubbock, Texas
(806) 722-1225
thedecorgroup.com
Landscape, outdoor, holiday & event lighting services
Began: 1984, Franchising: 1996
Units: US: 274, CAN: 18, FOR: 0, CO: 0
Cost: \$16.1K-77.3K, Rty: 5%
Financing: No

Floor Coverings International

Norcross, Ga.
(800) 955-4324
floorcoveringsinternational.com
Flooring
Began: 1988, Franchising: 1989
Units: US: 90, CAN: 8, FOR: 0, CO: 0
Cost: \$133K-305.5K, Rty: 5%
Financing: Yes
Qualif: \$200K net worth w/\$75K liquid

RedRhino

Los Angeles
(310) 435-4153
redrhinoflooring.com
Epoxy floor coating installation
Began: 2006, Franchising: 2011
Units: US: 4, CAN: 0, FOR: 0, CO: 2
Cost: \$45.7K-76.8K, Rty: 8%
Financing: Yes

ShelfGenie Franchise Systems

Marietta, Ga.
(877) 814-3643
shelfgenie.com
Custom shelving & accessories for cabinets/pantries
Began: 2000, Franchising: 2008
Units: US: 130, CAN: 0, FOR: 0, CO: 24
Cost: \$70.1K-125.3K, Rty: 5%
Financing: Yes
Qualif: \$75K liquid

USA Insulation

Eastlake, Ohio
(877) 903-6800
usainsulationfranchise.com
Home-insulation & air-sealing services
Began: 1985, Franchising: 2007
Units: US: 19, CAN: 0, FOR: 0, CO: 2
Cost: \$192K-238.5K, Rty: 5%
Financing: Yes
Qualif: \$75K liquid

HOTELS

Choice Hotels International

Silver Spring, Md.
(800) 547-0007
choicehotelsfranchise.com
Hotels
Began: 1939, Franchising: 1962
Units: US: 5,024, CAN: 308, FOR: 867, CO: 1
Cost: \$1.3M-14.6M, Rty: Varies
Financing: Yes
Qualif: \$750K net worth w/\$200K liquid

Country Inns & Suites By Carlson

Minneapolis
(800) 336-3301
countryinns.com
Hotels
Began: 1986, Franchising: 1987
Units: US: 441, CAN: 10, FOR: 20, CO: 1
Cost: \$4.6M-7.1M, Rty: 4.5%
Financing: No

Hampton Hotels

McLean, Va.
(800) 286-0645
hamptonfranchise.com
Midprice hotels
Began: 1983, Franchising: 1984
Units: US: 1,804, CAN: 35, FOR: 34, CO: 3
Cost: \$3.7M-13.5M, Rty: 6%
Financing: Yes

InterContinental Hotels Group

Atlanta
(770) 604-2000
ihg.com
Hotels
Began: 1952, Franchising: 1954
Units: US: 3,132, CAN: 160, FOR: 1,214, CO: 3
Cost: \$6.7M-93.9M, Rty: 5-6%
Financing: Yes

Park Inn by Radisson

Minneapolis
(800) 336-3301
parkinn.com
Hotels
Began: 1986, Franchising: 1993
Units: US: 10, CAN: 2, FOR: 116, CO: 0
Cost: \$1.7M-4.1M, Rty: 4.5%
Financing: No